

# Benefits of Membership









24K Peace of Mind.

For over 125 years, The Jewelers Board of Trade has provided members with vital credit information and collections support. Our members also have access to our highly trained staff, customized marketing lists, seminars and reports, and weekly updates on ratings and key business changes.






Membership carries many benefits, and now it's easier than ever to take advantage of them.

## Credit Reporting

-  **Credit Ratings** – Ratings are posted on the 'Company Details' page of [www.jewelersboard.com](http://www.jewelersboard.com), when you select 'Advanced Search' to find a business listing. It's FREE.
-  **Credit Reports** – 25 free annually. Additional reports: \$12 U.S. members, \$15 non-U.S. members, \$6 Interchange\* participants. Credit reports available online 24/7.
-  **Weekly Alert** – Free weekly e-newsletter along with a comprehensive monthly industry report, the Alert includes companies newly listed with JBT, those inquired on by members five or more times in the past week, current items of interest, rating changes, and industry businesses that have filed bankruptcy or discontinued operations.
-  **JBT Credit Watch** – Online alerts for certain credit-related information changes on companies you choose to monitor. \$100 annual subscription. Interchange\* participants free.
-  **\*Interchange** - We process 3 million trade-payment references each year from accounts receivable aging data shared confidentially by members through the Interchange program. Data is updated each month to refresh credit report content. All members are encouraged to **join the Interchange and pay less** for credit reports after their free 25, while receiving many other free valuable benefits. Call JBT to participate.
-  **JBT CreditShare** - Free online platform for JBT's member community to confidentially share and view an expanded set of customer payment behaviors including **memo**, bounced checks, returned goods and more.






## Collections Services

JBT has collected tens of millions of dollars for members, often at absolutely no cost.




-  **Past-Due Stickers** - Use these stickers, with JBT Logo, to your invoices as added clout. Free with membership.
-  **Free Demand** - JBT notifies the debtor directly, on your behalf, to encourage payment. If you notify us within the selected 10-, 20-, or 30-day period that you have been paid, there is no fee charged for the collection.
-  **Collector Action** - JBT Senior Collectors, certified by the Commercial Law League of America, work aggressively to recover your receivable(s). Fee is only 15% of amount collected.
-  **Attorney Service** - When a debtor still refuses to pay, JBT-affiliated attorneys pursue legal action. Fees set by attorney.
-  **New Claims & Bankruptcy Report** - Weekly list of all claims placed with JBT during the prior week, including debtor name and claim amount. Also listed are key developments in industry cases filed with the U.S. Bankruptcy Court. \$200 annual subscription. Free to Interchange\* participants.

## Marketing Services

Reach buyers and/or promote special offers and new products to any of our 29,000+ business listings.

-  **Basic Mailing Lists/Labels Rental** – Available as labels or as an e-file. \$.10 per name; \$200 minimum. Choose from Business Classification, Credit Rating and Location.
-  **Custom Mailing Lists Rental** – Available as an e-file. \$.25 per name; \$500 minimum. Choose from Product Category and Business Classification.
-  **Red Book** - Published annually, a printed volume of over 29,000 companies by location including phone numbers and credit ratings. Free to JBT Members. Additional copies \$75. (All Red Book data is also online.)
-  **Sectional Red Books** – Available by Territory: 50 U.S. States, New York City, D.C., Puerto Rico, Virgin Islands and Canada. 1-10 Territories: \$50 each; 11-25 Territories: \$60 each. A great tool for salesman.
-  **Red Book on CD** - Published quarterly. \$60.00 per edition. Annual subscription \$180. Order all four published CDs for the price of three.

## Additional Benefits

-  **Rating Changes** – JBT members are notified when there is a credit rating change on their company.
-  **Education** – Seminars, webinars and reports on critical topics such as credit trends and industry overviews. Also available is 'Industry News' including industry statistics and links to valuable resources and industry organizations from the 'Members Only' website.
-  **JBT Member Logo** - Use on your company website, in advertising, or on your letterhead.

## Membership Dues

JBT is a member-sponsored and member-supported organization. All dues sustain the development and delivery of the services outlined above for the sole benefit of the industry. U.S.-based companies, Canada, USVI: **\$900.00 annually**. All other companies: **\$1,110.00 annually**. **NOTE:** *Sales tax is applicable in certain states.*

\* **Interchange** participation, available to all members (including international), includes additional benefits: free New Claims & Bankruptcy Report (\$200 value), free JBT Credit Watch (\$100 value), discounted JBT Credit Reports and a customized monthly report on your customers.

To join JBT and receive the many benefits of membership, call us at 401-467-0055 or visit [www.jewelersboard.com](http://www.jewelersboard.com).

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### The Jewelers Board of Trade

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